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## UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA (Harrisburg Division)

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UNITED STATES FIDELITY AND GUARANTY COMPANY,	) ) )
Plaintiff	) ) CIVIL ACTION NO. 1:01-CV-00813
v.	) ) JUDGE CONNER
BRUCE J. BROWN and BROWN	) January 18 g. gramen gran.
SCHULTZ SHERIDAN & FRITZ,	FILED HAPPISBURG, PA
Defendants.	FEB 1 @ 2003
	MARY E. TOBREA. CLERK

## UNITED STATES FIDELITY AND GUARANTY COMPANY'S OPPOSITION TO DEFENDANTS' MOTION TO STRIKE THE SUPPLEMENTAL EXPERT REPORT AND AFFIDAVIT OF STEPHEN J. DEBRUYN, CPA

United States Fidelity and Guaranty Company ("USF&G") hereby opposes Defendants' Motion to Strike the Supplemental Expert Report and Affidavit of Stephen J. DeBruyn, CPA (the "Motion to Strike"). The Motion to Strike should be denied for the same reasons that the nearly identical arguments raised by Bruce J. Brown and Brown Schultz Sheridan & Fritz (collectively, "Brown Schultz") have previously failed; namely, the Motion to Strike is based on an erroneous interpretation of the Court's orders, many of the factual averments relied upon by Brown Schultz are false, and Brown Schultz fails to advance any cogent equitable grounds for the relief sought. Moreover, the Motion to Strike is untimely and barred by the "law of the case" doctrine.

In further support of its Opposition, USF&G avers and asserts as follows:

- 1. According to the Case Management Order dated August 17, 2001, as amended by Order dated May 8, 2002, the deadline for submission of expert reports by USF&G was July 22, 2002, the deadline for submission of expert reports by Brown Schultz was August 21, 2002 and the deadline for supplements was October 18, 2002. True and complete copies of the Case Management Order and the amendment are attached hereto as Exhibits "A" and "B," respectively.
- 2. On July 22, 2002, USF&G timely served the Expert Report of Steve J. DeBruyn ("DeBruyn Report") on Brown Schultz' counsel. A true and complete copy of the DeBruyn Report is attached hereto and incorporated herein as Exhibit "C." After receiving expert reports from Brown Schultz on August 20, 2002, USF&G served the Supplemental Expert Report of Steve J. DeBruyn ("Supplemental Report") on September 20, 2002, as was expressly allowed under the Court's Case Management Order, as amended. A true and complete copy of the Supplemental Report is attached hereto as Exhibit "D." The Case Management Order, as amended, provided a deadline of October 18, 2002 for submission of "[a]ny supplements to [expert] reports . . . . " (emphasis supplied). Thus, "supplementation" of expert reports was not only allowed, but such supplementation was specifically contemplated by the Court. Moreover, by implication, the supplementation requirements of Fed. R. Civ. P. 26(e) indicate that supplementation is neither unusual, unexpected, nor invidious. The Defendants' attempt in the Motion to Strike to draw a distinction between "supplementation." "amplifications" and "amend[ments]" is devoid of authority or precedent. See, Motion to Strike, ¶24. USF&G also filed contemporaneously with its opposition to Brown Schultz' summary judgment motion the Affidavit of Steve J. DeBruyn in Opposition to the Defendants' Motion for Summary Judgment

(the "DeBruyn Affidavit"). The timely filed DeBruyn Affidavit is, in all material aspects, identical in content to the DeBruyn Report and the Supplemental Report.

- USF&G avers that the DeBruyn Report meets the test for compliance with Fed. R. 3. Civ. P. 26(a)(2). The DeBruyn Report delineates the documents and professional standards "reviewed and relied upon," by Stephen J. DeBruyn, C.P.A., in rendering his opinions thereon. DeBruyn Report, p. 2-3. The DeBruyn Report also identifies material misstatements and indicates the "primary causes of the material misstatements" in three enumerated sections. DeBruyn Report, p. 3-6. Finally, the DeBruyn Report appends as exhibits "comparisons of CCI's Balance Sheets and Income Statements containing those adjustments warranted as a result of the defects and deficiencies" in the Audit Report. Summarily, the DeBruyn Report identifies what is wrong, discusses the basis upon which such acts and omissions were determined to be wrong and then not only indicates what adjustments are warranted but shows such adjustments in the appended restated financials.
- 4. In the Report and Recommendations Regarding Defendants' Motion for Summary Judgment dated November 5, 2002 (the "Report"), Magistrate Judge Smyser found the DeBruyn Report – on its own – to be inadequate. Report, p. 28. However, Magistrate Judge Smyser also found that although the DeBruyn Report, alone, was insufficient, the Supplemental Report provided a more than adequate explanation of the basis and reasons contained therein. Report, p. 28. In addition to rebutting various assertions advanced by Brown Schultz' experts, the Supplemental Report discusses in depth the methodology utilized in creating the restated financials. Supplemental Report, p. 1-2. By any standard, the Supplemental Report, taken in conjunction with the DeBruyn Report, is more than sufficient to ensure that "surprise is eliminated." Dunkin' Donuts, Inc. v. Patel, 174 F. Supp. 2d 202, 212 (D. Md. 2001). Thus,

Magistrate Judge Smyser acted well within his discretion in considering the DeBruyn Report in conjunction with the Supplemental Report and the DeBruyn Affidavit. *Id.* By means of the Order dated January 30, 2003, the Court adopted the Report, thereby recognizing the appropriateness of Magistrate Judge Smyser's conclusions regarding the DeBruyn Report, the Supplemental Report and the DeBruyn Affidavit.

"The law of the case doctrine applies to issues expressly decided by a court in 5. prior rulings and to issues decided by necessary implication." Bolden v. Southeastern Pennsylvania Transportation Authority, 21 F.3d 29 (3d Cir. 1994). Under the law of the case doctrine, "when a court decides upon a rule of law, that rule should continue to govern the same issues in subsequent stages in the litigation." Diesler v. McCormack Aggregates Co., 54 F.3d 1074, 1087 (3d Cir. 1995). Brown Schultz raised objections to the DeBruyn Report and the Farnsworth Report in Defendants' Objections to Magistrate's [sic] Smyser's Report and Recommendations Regarding Defendants' Motion for Summary Judgment filed on or about November 20, 2002 (the "Objection"). Brown Schultz also previously raised objections to the DeBruyn Report and Supplement Report in a reply brief filed on behalf of its summary judgment motion (the "Reply"). Although Magistrate Judge Smyser found that the Reply was not timely filed, he considered it relative to the Report. Report, p. 4, n.1. The Report contains specific findings as to the adequacy of the DeBruyn Report and the Supplemental Report. Report, pp. 28-31. On or about January 31, 2002, the Court issued an Order which adopted the Report in its entirety. Accordingly, Brown Schultz' objections to the DeBruyn Report and Supplemental Report have been previously raised, considered by the Court and found lacking. The "law of the case" doctrine does not give Brown Schultz another bite at the apple.

- 6. Apparently to bolster the Defendants' claim for the unmerited relief it seeks, the Motion to Strike also unfairly and incorrectly attempts to paint USF&G as intransigent in providing discovery materials to the Defendants. The true facts belie such claim by the Defendants. The Motion to Strike provides, in pertinent part, that Brown Schultz "on August 6 and 7, 2002 requested that plaintiff produce Mr. DeBruyn's work papers . . . [and] Plaintiff refused . . . ." Motion to Strike, p. 5, ¶15 and 16. Two self-serving letters from Brown Schultz' counsel are attached as an exhibit. Curiously, Brown Schultz has neglected to include USF&G's response by means of a letter dated August 8, 2002 to Brown Schultz' overbroad and improper requests. A true and complete copy of a letter from Bruce D. Levin to Kathleen Carson dated August 8, 2002 is attached hereto as Exhibit "E." The letter not only offers to produce certain documents but explains in detail several legal and practical problems raised by Brown Schultz' request. The letter invites Brown Schultz to provide further necessary information and to discuss any unresolved issues. Brown Schultz never replied to that letter.
- 7. Undoubtedly, courts may preclude testimony for parties who have failed to obey a scheduling order. Although USF&G fully complied with all scheduling orders, excluding critical evidence would be an extreme and unmerited sanction even if, *arguendo*, the DeBruyn Report and the Supplemental Report had not been timely served. *Kotes v. Super Fresh Food Markets*, *Inc.*, 157 F.R.D. 18 (E.D. Pa. 1994). The Third Circuit has determined that four factors must be considered in deciding to exclude or permit a witness's testimony: the prejudice to the party against whom the excluded witness is to testify; the ability of that party to cure the prejudice; the extent to which the witness would disrupt the orderly and efficient trial of the case; and the party's bad faith or willfulness in failing to comply with the court's order. *Id.* at 20; *Tolerico v. Home Depot*, 205 F.R.D. 169 (M.D. Pa. 2002). In *Perkasie Industries Corp. v. Advance*

Transformer, Inc., 143 F.R.D. 73 (E.D. Pa. 1992), the court applied these four factors to determine whether or not untimely expert reports would be admitted. The court determined that the additional expert reports would be stricken because three additional expert witnesses were identified months after the deadline. The new expert witnesses were also proposing a different analysis of damages than a previously identified expert witness. Additionally, the court held that the new experts would be stricken because the opposing party would undoubtedly be prejudiced and would not have the opportunity to rebut the new expert testimony. Id. at 76-77. Here, none of the four factors applies. USF&G timely provided both the DeBruyn Report and the Supplemental Report. Brown Schultz has not been prejudiced by USF&G's timely service of the DeBruyn Report and the Supplement Report and will have the opportunity to depose Mr. DeBruyn. In fact, the parties have agreed that Mr. DeBruyn will be deposed by Brown Schultz but have not yet fixed a date for that deposition. Simply, even if, arguendo, the DeBruyn Report and Supplemental Report were not timely, there are no circumstances in the case that would warrant the "extreme" measure of striking those expert reports.

8. In the Memorandum of Law in Support of Defendants' Motion to Strike Supplemental Expert Report and Affidavit of Stephen DeBruyn, CPA ("Memorandum"), the Defendants aver that they have "had no opportunity to examine plaintiff's underwriters with regard to the effect those restate financials would have had on their underwriting decisions." Memorandum, p.10. Defendants then assert that according to their interpretation of the Court's orders, the "last possible moment for this information to he disclosed was at the time plaintiff's expert reports were due on July 22, 2002. *Id.* Assuming, *arguendo*, that the dates set by the Court for "supplementation" are meaningless and that July 22, 2002, was, in fact, the ultimate and only deadline, the Defendants' averment of prejudice by any putative failing by USF&G

rings hollow. The depositions of the four underwriters knowledgeable about this case were all completed prior to July 27, 2002! The deposition of James Daily was completed on June 27, 2002. The deposition of David Hussey was completed on May 28, 2002. The deposition of Anthony Phillips was competed on June 20, 2002. The deposition of Stephen Salazar was completed on May 22, 2002. Copies of the first pages of each deposition of the delineated underwriters are attached hereto and incorporated herein as Exhibit "F". Thus, even if, arguendo, the Supplemental Report were due no later than July 22, 2002, Defendants would have had no right to depose the underwriters as to this purportedly crucial issue. Moreover, to the extent the depositions were not completed or that Defendants may have wished to seek judicial leave to re-open such depositions, it should be noted that Defendants have not attempted to do so in the approximately six (6) months since the Supplemental Report was served on them.

9. Even if, arguendo, Brown Schultz' factual and legal averments were meritorious, Brown Schultz has waived its right to have any untimely or otherwise defective filing stricken. The Motion to Strike was filed approximately four (4) months subsequent to the filing of the Supplemental Report and six (6) months subsequent to the filing of the DeBruyn Report. The Motion to Strike – filed prior to the issuance of the Court's Order dated January 31, 2003 adopting the Report – is really nothing more than a last ditch effort to file a second reply brief in support of Brown Schultz' objections to the Report. It is moot, old and repetitive.

WHEREFORE, USF&G respectfully requests that the Court enter an order:

1. Denying the Motion to Strike; and 2. Providing such other and further relief as is just and proper.

UNITED STATES FIDELITY & GUARANTY

COMPANY,

By its attorneys,

Peter B. WcGlynn, Esquire Bruce D. Levin, Esquire

Bernkopf, Goodman & Baseman LLP

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Boston, MA 02110

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(617) 790-3000

Facsimile:

(617) 790-3300

and

Peter Speaker, Esquire Thomas, Thomas & Hafer 305 North Front Street Harrisburg, PA 17101

Telephone:

(717) 237-7100

Facsimile:

(717) 237-7105

Dated: February 10, 2003 #262542 v1/36432/87

- 8 -

## UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA

UNITED STATES FIDELITY AND

CIVIL NO. 1:01-CV-0813

GUARANTY COMPANY,

Plaintiff

(Judge Kane)

(Magistrate Judge Smyser)

BRUCE J. BROWN and

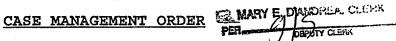
BROWN SCHULTZ SHERIDAN &

FRITZ,

Defendants

FILED HARRISBURG, PA

AUG 1 7 2001



Pursuant to a case management conference held on August 17, 2001, IT IS ORDERED that:

- Amended Pleadings. Plaintiff shall file any amended pleadings on or before January 2, 2002. Defendants shall file any amended pleadings on or before February 4, 2002.
- Expert Reports. Plaintiff shall submit expert reports to defendants on or before July 1, 2002. Defendants shall submit expert reports to plaintiff on or before August 1, 2002. Any supplements to reports shall be submitted to opposing parties on or before October 18, 2002.

3. <u>Discovery Deadline</u>. All discovery shall be planned and commenced so as to be completed by May 15, 2002.

The maximum number of depositions per side shall be fifteen (15); the maximum number of interrogatories per side shall be fifty (50); and the maximum number of requests for admissions per side shall be fifty (50).

- 4. Consent. On or before May 15, 2002, counsel for the plaintiff shall file either a consent form, signed by both counsel, consenting to proceed under 28 U.S.C. § 636(c) before the magistrate judge, or a statement that there is not mutual consent to proceed before the magistrate judge to trial. In the latter case, the pretrial conference date and trial date established herein shall not apply unless adopted by Judge Kane. The case in said event shall be listed for trial before Judge Kane.
- 5. <u>Dispositive Motions</u>. Any dispositive motion shall be filed, as well as the supporting brief, on or before August 15, 2002.

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6. Motions in Limine. No motions in limine shall be filed after November 1, 2002 without leave of court, a supporting brief and a proposal for a briefing schedule that will permit the party opposing the motion to fully and fairly address the issues presented and will permit the court to fully consider and decide the motion.

### 7. Settlement Conference and Pretrial Conference.

- (a) At least ten days prior to the date scheduled for the final pretrial conference, counsel for the parties shall hold the attorneys' conference required by Local Rule 16.3. An attorney who has not entered an appearance as of the date of the LR 16.3(b) conference of attorneys, or who does not attend the LR 16.3(b) conference of attorneys, may not serve as trial counsel, unless extraordinary circumstances are shown to warrant an exception.
- (b) This conference shall be face-to-face unless the court, upon written request, approves another arrangement. Failure of the plaintiff to initiate the holding of the conference or of the defendants to respond to such initiative in an appropriate manner may result in the imposition of sanctions, including possible dismissal of the action.

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(c) Each party shall file a pretrial memorandum in conformity with the Rules of Court, M.D.Pa. Failure to timely file pretrial memoranda will result in an appropriate sanction. Fed.R.Civ.P. 16(f).

A final pretrial conference and settlement conference shall be held on November 21, 2002, at 9:00 a.m., in Chambers, Room 1110, Eleventh Floor, Federal Building, Third and Walnut Streets, Harrisburg, Pennsylvania. Counsel who will try the case shall attend the pretrial conference unless the court, upon written request, approves the substitution of another attorney who is fully familiar with the case and has the settlement authority required by Local Rule 16.2. of the local rules may be obtained from the Clerk of the Court by writing: Clerk of Court, Federal Building, P.O. Box 983, Harrisburg, Pennsylvania 17108-0983. At the pretrial conference, counsel for the plaintiff shall be required to set forth the elements of the particular type of claim (or claims) being made. Counsel for the defendants shall be required to identify any legal defenses they expect to make. It should be noted that the court expects to hold counsel for both sides to the claims and defenses they outline here unless good cause is shown for allowing additional legal theories, claims and/or defenses in sufficient time to consider and evaluate them

before trial. Settlement will also be discussed at the pretrial conference. A separate settlement conference will be set upon the request of a party.

8. Jury Selection and Trial. If the parties consent to proceed before a magistrate judge, the trial of this case shall begin with jury selection at 9:30 a.m., on December 2, 2002, in Courtroom No. 5, Eleventh Floor, Federal Building, Third and Walnut Streets, Harrisburg, Pennsylvania.

Counsel shall file proposed jury instructions in conformity with Local Rule 51. If the parties intend to use depositions at trial in place of live testimony, they shall review the depositions prior to the time of trial. If there are objections which cannot be resolved among counsel, said objections and copies of the relevant depositions shall be submitted to the court at least fifteen (15) days prior to trial. Where counsel have failed to meet the time requirement in this paragraph, the court may, in its discretion, deem the objections withdrawn. If the depositions to be used are videotaped, a transcript must be provided to the court in advance of trial. Videotape equipment shall be set up in the courtroom prior to the commencement of trial in the morning, if its use is anticipated in the morning, or during the lunch

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break, if its use is anticipated in the afternoon. Whenever any civil action scheduled for jury trial is settled or otherwise disposed of in advance of the actual trial, jurors' costs, including mileage and per diem, shall be assessed equally against the parties unless the Clerk's Office at the place the trial is to be held is notified of the settlement in sufficient time to permit the Clerk to advise the jurors that their attendance will not be necessary. Notice to such Clerk's Office before 2:00 p.m. on the last business day preceding the day on which the trial of the action is to start shall be adequate for such purpose.

9. <u>Case Management Track</u>. This case is on the complex track.

The court will, in the absence of extraordinary circumstances, adhere to the schedule hereby established.

Continuances of trial and extensions of the discovery period will be granted only when extraordinary circumstances arise and application is timely made.

J. Andrew Smyser Magistrate Judge

Dated: August \_/7\_, 2001.

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B. MCCARRON FR: SCAN31

## UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA

United States Fidelity and

Civil No. 1:01-CV-0813

Guaranty Company,

Plaintiff

(Judge Kane)

Bruce J. Brown and Brown,

[2] [14] Wassistante Index Smyron \u00e4110000

Schultz, Sheridan & Fritz,

AND NOW, this

(Magistrate Judge Smyser)HARRISBURG, P

Defendants

MAY 09.2002

## ORDER

day of

, 2002, upon consideration of

the parties' Joint Motion for Limited Modification of the Case Management Order, it (Doc. 20) is hereby ORDERED that the motion is GRANTED and the deadlines in the August

17, 2001 Case Management Order are modified as set forth below:

Discovery Deadline:

June 22, 2002

Submission of Expert Reports

Plaintiff Defendants July 22, 2002 August 21, 2002

Dispositive Motions

August 30, 2002

All other dates and/or deadlines in the August 17, 2002 Case Management

Order remain in effect.

BY THE COURT:

11.0.

## IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA (HARRISBURG DIVISION)

UNITED STATES FIDELITY AND GUARANTY COMPANY,

**PLAINTIFF** 

NO. 1:01 CV 00813

(JUDGE KANE)

v.

BRUCE J. BROWN AND BROWN, SCHULTZ, SHERIDAN & FRITZ

DEFENDANTS

## EXPERT REPORT OF STEVE J. DeBRUYN, CPA

I am a Certified Public Accountant and am a Partner in the firm of Clifton Gunderson LLP. I also serve as the Construction Contractor Industry Group Leader for Clifton Gunderson LLP. A copy of my Curriculum Vitae is attached hereto as Exhibit "A." I am being compensated for my professional services at the rate of \$250 per hour.

I have been engaged by Bernkopf, Goodman & Baseman LLP to determine if I could render certain opinions concerning the audit procedures performed by and conclusions reached with respect to the audited financial statements prepared by Brown, Schultz, Sheridan & Fritz ("Brown Schultz") for CCI Construction Company, Inc. ("CCI") for the fiscal years ended December 31, 1996, 1997 and 1998. I have determined that I am able to render such opinions.

In connection with my engagement, I have reviewed the audit procedures and conclusions reached by Brown Schultz as they relate to that firm's audits of CCI for the calendar years ended in 1996, 1997 and 1998 (the "Audit Reports"). In particular, I analyzed whether the audit procedures and conclusions conformed to Generally Accepted Accounting Principles (GAAP)

and Generally Accepted Auditing Standards (GAAS).

In analyzing the Audit Reports, I have reviewed and relied upon the following documents:

- Brown Schultz' audit workpapers for CCI for the fiscal years ended December 31,
   1996, 1997, & 1998.
- Brown Schultz' "Permanent File" for CCI.
- AICPA TECHNICAL PRACTICE AIDS, Statement of Position 81-1, Accounting for Performance of Construction - Type and Certain Production-Type Contracts, July 15, 1981;
- AICPA AUDIT AND ACCOUNTING GUIDE FOR CONSTRUCTION
   CONTRACTORS, May 1, 1997
- Statement on Auditing Standards No. 47, Audit Risk & Materiality In
   Conducting An Audit (American Institute of Certified Public Accountants, 1983);
- Statement on Auditing Standards No. 57. Auditing Accounting Estimates
   (American Institute of Certified Public Accountants, 1988);
- FAS No. 5, Accounting for Contingencies; March 1975
- FAS No. 57, Related Party Disclosures; March 1982.
- Statement on Auditing Standards No. 22, Planning and Supervision, (American Institute of Certified Public Accountants 1978).
- Statement on Auditing Standards No 31, Evidential Matter, (American Institute of Certified Public Accountants 1980).
- Depositions of Bruce J. Brown dated January 17, 2002 and a preliminary draft of

the deposition of July 19, 2002; I have also reviewed portions of the deposition of Sherri Phillips, taken on July 10, 2002, and portions of the deposition of Deborah Bowman dated May 21, 2002.

- Various pleadings filed in the above-captioned action;
- 1998 Audited Financial Statements prepared by Brown Schultz for Pennsylvania
   Contractors Insurance Co., Inc. ("PCIC");
- Brown Schultz' work papers for the audit of "PCIC" for the fiscal year ended December 31, 1998;
- Work in process schedule as of December 31, 1999 prepared by CCI personnel.

In general, for reasons explained below, it is my opinion that the audit work performed by Brown Schultz for CCI for the fiscal years ended December 31, 1997 and 1998 did not conform to applicable standards of care of a Certified Public Accountant and this resulted in material misstatements and omissions in Brown Schultz' 1997 and 1998 Audit Reports. Specifically, the negligent audit work performed by Brown Schultz resulted in an overstatement of both income and equity in the amount of \$815,960 for 1997 and \$3,126,508 for 1998. It is also my opinion that these misstatements were material to the financial position of CCI.

The primary causes of the material misstatements in the 1997 and 1998 Audit Reports include, but are not limited to, the following:

Brown Schultz' workpapers demonstrate Brown Schultz' failure to properly assess the risk involved with the audit of CCI from 1996 through 1998. Because of this failure to properly identify the risks associated with CCI, Brown Schultz' audit programs and its audit fieldwork were inadequate to provide the required assurance that the Audit Reports were fairly presented in accordance with GAAP. A primary objective of an audit is to identify high-risk

audit areas and plan the audit procedures accordingly. Brown Schultz' workpapers identified high-risk characteristics in both CCI and CCI's individual contracts. Brown Schultz' audit planning work papers for 1996, 1997 and 1998 were virtually identical to each other and did not reflect any of the increasing audit risks inherent in the CCI audit engagement. Further, the audit work performed by Brown Schultz for the fiscal years ended December 31, 1996, 1997 and 1998 did not change materially from year to year. This is significant in light of the fact that the audit risk profile of CCI was increasing in each successive year due to the following:

- A significant dollar volume of work was being performed by CCI's subcontractors.
- Brown Schultz' knowledge of and its documentation of past and present claims
   and defaults with respect to CCI's subcontractors;
- CCI's expansion in new geographical areas;
- The profit fades noted by Brown Schultz on contracts completed in subsequent years required Brown Schultz to question the reliability of CCI's management's ability to estimate costs-to-complete;
- At the end of 1997 and throughout 1998, CCI was self-performing some of the
  work which it previously subcontracted to others and purchased a substantial
  amount (approximately \$7 million) of construction equipment;
- CCI was not properly allocating indirect costs to individual contracts;
- The presence of significant related-party transactions.
- 2. There were inadequate audit procedures performed by Brown Schultz in the areas of contracts-in-progress; specifically, the design and implementation of substantive procedures in

connection with accumulated costs and estimated costs to complete. In my opinion, undue reliance was placed by Brown Schultz on CCI management's assertions with respect to costs to complete and estimated profits. The determination of the accuracy of the accumulated costs to date and the estimated costs-to-complete is critical to contractors like CCI using the percentage of completion method of accounting.

Brown Schultz acknowledged that its testing of contract costs was a test of CCI's cost controls only. This was inappropriate under the circumstances extant here. The testing of 25 costs was a test of transactions which an auditor can use to make qualitative assessments from the results. However, such testing does not replace the need to perform substantive procedures, such as vouching significant contract costs and analytical review. CCI had significant direct costs related to subcontractors and there was documentation contained in Brown Schultz' workpapers relating to past and present claims with subcontractors as well as evidence of subcontractor defaults. Nonetheless, Brown Schultz did not send out any subcontractor confirmations, nor does Brown Schultz' "Permanent Files" or its work papers demonstrate that it read any subcontracts and other similar construction agreements. In addition, Brown Schultz specifically excluded any testing of unrecorded liabilities for any job related expenses. Instead, as noted above, Brown Schultz relied on a test of 25 "haphazardly" selected costs throughout each year and there was no evidence that Brown Schultz performed any analytical procedures related to accumulated job costs.

The estimated costs-to-complete contained in the 1996, 1997 and 1998 Audit Reports were deficient in that they relied on CCI's representations with no documentation substantiating CCI's management estimates other than they had allegedly been verified by Sherri Phillips, CCI's chief financial officer and/or Stan Sechrist, CCI's Vice President - Construction

Operations. In 1998, CCI was estimating gross profits on several contracts-in-progress that were materially higher than the historical or originally projected amounts. Subsequent review revealed that these contracts had significant profit fades and one job - no. 454 - had a loss of \$957,000.00, and profit fade from the 1998 workpaper of approximately \$2,600,000. Also, Brown Schultz' 1998 workpaper files contained no evidence of any consideration of the allocation of indirect costs to estimated costs to complete despite Brown Schultz' knowledge that CCI was self performing more of its subcontract work than in the past. In addition, there was no follow - up between the documented preliminary analytical review work and the final work, despite a material increase in the net over/underbillings. Brown Schultz also failed to document the reasons for the significant underbillings reported at the end of the 1998 year.

There was no evidence in Brown Schultz' workpapers for the 1996, 1997 and 1998 Audit Reports that Brown Schultz read one or more of the contracts for guarantees, penalty and incentive provisions or cancellation and postponement provisions.

There was inappropriate recording and inadequate disclosure of related-party transactions between PCIC and CCI. It is my opinion that Brown Schultz sanctioned the recording of \$1,162,460 of revenue in 1998 from PCIC, a related-party to CCI. The transaction involved the guarantee or insurance of a third party contract claim by PCIC; a company owned by the sole owner of CCI. Brown Schultz also performed the audit work on PCIC. The third party contract claim did not meet the recognition standards set forth in SOP 81-1, and in my opinion the guarantee by the related party did not support the recognition of revenue. In addition, the recording and disclosure of the third party transaction was misleading to the user of the 1998 Audit Report. Further, the related-party transaction was recorded as an underbilling instead as a separate line item on the balance sheet. The result was a material misstatement to

the 1998 Audit Report of \$1,162,460.

In summary, Brown Schultz' workpapers demonstrated that undue reliance was placed on CCI management's assertions; the workpapers fail to demonstrate adequate independent verification, and do not support the conclusions reached by Brown Schultz as they relate to the Audit Reports for calendar years 1997 and 1998. In addition, Brown Schultz' workpapers have numerous other deficiencies including, without limitation, the following:

- Lack of documentation of time to indicate the partner in charge participated in the audit planning in 1998;
- The financial disclosure checklist included in the audit workpapers does not appear to be reviewed;
- Job site visits were not done and considerations not documented; and
- 1998 search for unrecorded liabilities did not go through the last day of fieldwork.

Attached hereto as Exhibit B-1 and B-2 are comparisons of CCI's Balance Sheets and Income Statements containing those adjustments warranted as a result of the defects and deficiencies in the procedures for and preparation of the Audit Reports for CCI for the fiscal years ended December 31, 1997 and 1998.

During my review of the 1996 audit workpapers, I noted that the audit procedures performed were similar to the 1997 and 1998 audits.

This report is subject to revisions based upon any other information which is obtained during discovery in the above-captioned action.

Dated: July 22, 2002

#249885 v1/36432/87

# EXHIBIT A

### **CURRICULUM VITAE**

## STEPHEN J. DEBRUYN, CPA

**POSITION** 

Partner

**EDUCATION** 

B.S. in Accounting

Southern Illinois University, 1982

PROFESSIONAL DESIGNATIONS

Certified Public Accountant, 1984

American Institute of Certified Public Accountants

Illinois CPA Society

**LICENSES** 

Licensed CPA - Illinois

YEARS OF EXPERIENCE

20

PRIOR EXPERIENCE

7 years with audit staff of large regional firm. Promoted to manager in 1986, joined Clifton Gunderson June, 1989,

promoted to Partner in 1993.

SUPERVISORY EXPERIENCE

Partner in charge of various audit, review and compilation engagements servicing manufacturers, contractor, retail and wholesale industries as well as employee benefit plans.

Supervision of staff on multiple concurrent engagements.

AREAS OF SPECIALIZATION

Firm-wide Construction Industry Group Leader

Audit, accounting and consulting services for various industries and employee benefit plans.

Corporate finance; merger and acquisition services.

Peer reviews and internal inspection programs.

Consulting services in connection with prospective financial statements, executive search, interpretation of financial results, succession of ownership and business valuations.

## Stephen J. DeBruyn (continued)

Income tax planning and preparation for corporations, S-corporations, partnerships and L.L.C.s.

## OTHER SIGNIFICANT EXPERIENCES IN PUBLIC ACCOUNTING

Advanced training through experience with previous employer in areas of audit efficiencies, documentation of accounting systems in manual or automated environments.

Speaker at annual audit and accounting conference.

Selected to the firms Leadership Career Program class of 1994.

1997 Clifton Gunderson Outstanding Performance Award.

## **PUBLICATIONS**

Speaker at the Clifton Gunderson Annual Audit & Accounting Conference. Sessions on Construction Contractors.

October, 2000 October, 1999 October, 1998

Improved Software Keeps Construction Companies Ahead of Competitors, Clifton Gunderson LLP Relationships, Magazine, Issue 6 Summer 2002.

## PREVIOUS TRIAL EXPERIENCE

IN RE: Marriage of Lawrence Edward Kuchefski, Petitioner and Sherri Marie Kuchefski, Respondent, Cause #99D284 Circuit Court for the 5<sup>th</sup> Judicial Circuit of Illinois located in Danville, Illinois, March 2002.

# EXHIBIT B-1



## **ASSETS**

	_ <u>A</u>	Reported	Adj	justments	As Restated
Current assets:					
Cash and cash equivalents	\$	1,128,337	\$	-	\$ 1,128,337
Investments in marketable securities		3,702,992		-	3,702,992
Accounts receivable, trade:					
Customers:					
Current		8,230,674		-	8,230,674
Retained		1,121,610		-	1,121,610
Shareholder		-		•	
Affiliates		3,485		-	3,485
Note receivable		22,569		-	22,569
Costs and estimated earnings in excess of					
billings on uncompleted contracts		1,072,281		(429,978)	642,303
Prepaid expenses		6,185		-	6,185
Shop inventory	<u> </u>	639	***************************************	<u>-</u>	639
Total current assets		15,288,772		(429,978)	14,858,794
Property and equipment:					
Automobiles and trucks		427,342		• .	427,342
Furniture		553,587		-	553,587
Machinery and equipment		1,323,233		-	1,323,233
Other		72,453		_	
		2,376,615		-	2,376,615
Less accumulated depreciation		920,919			920,919
	<u></u>	1,455,696		-	1,455,696
	\$	<u>16,744,468</u>	\$ (	( <u>429,978</u> )	<u>\$16,314,490</u>

## LIABILITIES AND SHAREHOLDER'S EQUITY

	_ <u>A</u>	s Reported	Ad	ljustments	As Restated
Current liabilities:					
Accounts payable, trade:					
Vendors:					
Current	\$	7,846,395	\$	-	\$ 7,846,395
Retained		1,078,950		-	1,078,950
Notes payable		815,781		-	815,781
Accrued loss on jobs		-		732,685	732,685
Accrued expenses		808,601		-	808,601
Taxes withheld and accrued		58,023		-	58,023
Billings in excess of costs and estimated					
earnings on uncompleted contracts		681,924		<u>(346,703</u> )	335,221
Total current liabilities (all current)		11,278,674		385,982	11,675,656
Shareholder's equity:					
Common stock, \$1 par, 1,000 shares authorized;					
39 shares issued and outstanding		39		-	39
Capital in excess of par		9,758		-	9,758
Retained earnings		5,208,489		(815,960)	4,392,529
Unrealized gain on marketable securities		236,508			236,508
		5,454,794		(815,960)	4,638,834
	<u>\$</u>	<u>16,744,468</u>	<u>\$</u>	(429,978)	<u>\$16,314,490</u>

## CCI CONSTRUCTION COMPANY, INC. STATEMENT OF INCOME Year Ended December 31, 1997

	Original	Adjustments	As Restated
Revenue	\$ 34,921,676	\$ (815,960)	\$34,105,716
Cost of contracts	32,617,473	-	32,617,473
Gross profit	2,304,203	(815,960)	1,488,243
General and administrative expenses	1,954,380	· .	1,954,380
Income from operations	349,823	(815,960)	(466,137)
Other income	357,056	-	357,056
Net income (loss)	\$ 706,879	<u>\$ (815,960)</u>	\$ (109,081)

# EXHIBIT B-2

## CCI CONSTRUCTION COMPANY, INC. BALANCE SHEET – DECEMBER 31, 1998

## **ASSETS**

	As Reported	Adjustments	As Restated
Current assets:			
Cash and cash equivalents	\$ 2,429,866	\$ -	\$ 2,429,866
Investments in marketable securities	631,481	-	631,481
Accounts receivable, trade:			
Customers:			
Current	5,964,311	-	5,964,311
Retained	1,822,224	-	1,822,224
Affiliates	365,756	•	365,756
Costs and estimated earnings in excess of			,,,,,,
billings on uncompleted contracts	6,341,726	(2,379,122)	3,962,604
Prepaid expenses	170,232	-	170,232
Shop inventory	38,161	•	38,161
Total current assets	17,763,757	(2,379,122)	15,384,635
Property and equipment:			
Automobiles and trucks	1,269,567	-	1,269,567
Furniture	851,738	-	851,738
Machinery and equipment	5,947,290	•	5,947,290
Other	344,128		344,128
	8,412,723	-	8,412,723
Less accumulated depreciation	1,651,485	-	1,651,485
	6,761,238		6,761,238
Other assets:			
Cash surrender value of officer's life insurance	55,453		55,453
Investments	34,000	-	34,000
	89,453		89,453
	<u>\$ 24,614,448</u>	\$ (2,379,122)	\$22,235,326

## LIABILITIES AND SHAREHOLDER'S EQUITY

	As Reported	Adjustments	As Restated
Current liabilities:			
Accounts payable, trade:		•	
Current	\$ 10,974,274	\$ -	\$10,974,274
Retained	2,180,967	<b>.</b>	2,180,967
Current portion of long-term debt	1,338,280	-	1,338,280
Accrued loss on jobs	-	1,826,956	1,826,956
Accrued expenses	333,060	-	333,060
Taxes withheld and accrued	91,601	<b>.</b> .	91,601
Billings in excess of costs and estimated earnings on uncompleted contracts	288,208	(263,610)	24,598
Total current liabilities	15,206,390	1,563,346	16,769,736
Long-term debt, net of current portion	4,164,375		4,164,375
Total liabilities	19,370,765	1,563,346	20,934,111
Shareholder's equity:			
Common stock, \$1 par, 1,000 shares authorized;			
39 shares issued and outstanding	39	-	39
Capital in excess of par	9,758	-	9,758
Retained earnings	5,254,834	(3,942,468)	1,312,366
Accumulated other comprehensive income (loss),			
unrealized gain (loss) on marketable			
securities	(20,948)		(20,948)
	5,243,683	_(3,942,468)	1,301,215
	<u>\$ 24.614.448</u>	<u>\$ (2,379,122)</u>	\$22,235,326

## CCI CONSTRUCTION COMPANY, INC. STATEMENT OF INCOME Year Ended December 31, 1998

	Original	Adjustments	As Restated
Revenue	\$ 52,534,453	\$ (3,126,508)	\$49,407,945
Cost of contracts	51,145,382		51,145,382
Gross profit	1,389,071	(3,126,508)	(1,737,437)
General and administrative expenses	1,505,700		1,505,700
Income (loss) from operations	(116,629	(3,126,508)	(3,238,137)
Other income	175,670		175,670
Net income (loss)	<u>\$ 59,041</u>	\$ (3,126,508)	<u>\$(3,067,467)</u>

## UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA (Harrisburg Division)

CIVIL ACTION NO. 1:01-CV-00813 JUDGE CONNOR

## SUPPLEMENTAL AND REBUTTAL EXPERT REPORT OF STEVE J. DEBRUYN, CPA

This report supplements my report dated July 22, 2002 and also addresses certain issues contained in the reports of Miller Coffey Tate LLP and The Brenner Group.

### THE RESTATEMENTS IN GENERAL

My original report discloses numerous deficiencies in the audit procedures regarding the contracts in process. Therefore, to determine the potential effect on the financial statements for the respective years, I started with the contracts-in-process schedules from the supplemental financial statements of CCI Construction Company, Inc. "(CCI)" prepared by Brown Schultz. The restatements for both 1997 and 1998 are a result of recasting the contracts-in-process schedules for the those years. Exhibits I and III attached hereto are the recast schedules of CCI's contractin-process. Exhibits II and IV attached hereto are the original schedules reproduced from the audited financial statements of CCI for the respective years. Exhibit V attached hereto is the actual contracts-in-process schedule for the year ended December 31, 1999. The recast methodology used was similar to the "look back" method utilized by the Internal Revenue Service. The method involves recasting contracts-in-process in a given year from information obtained in a subsequent year. For example, if a contract was in process at the end of 1997 and subsequently completed in 1998, we recalculated, among other things, the 1997 percentage complete, revenue recognized and the profit and loss utilizing the actual numbers from the completed contract. As noted on the attached Exhibits I and III, there are a few exceptions. However, the methodology was consistently used to recast both 1997 and 1998 contracts-in-process schedule.

## THE RESTATEMENT OF THE 1997 BROWN SCHULTZ AUDIT REPORT

I calculated the total estimated cost by using the "actual" gross profit percentage of the job when it was completed. There were two exceptions to this method. Job 439 was calculated estimating the loss as determined or estimated at December 31, 1997 by CCI. Job 451 was calculated using the original gross profit estimated by CCI. I then recalculated the percentage complete, which changed the over/under billings. For the 1997-year end, the effect on over/under billings and on the net income of CCI was \$815,960. Exhibit I details the revised calculations as well as reporting the differences between the recast and originally reported balances. The differences arose mainly due to the change in gross profit percentages from the 1997 estimates to the actual completed contracts. One job in particular (job 445), was reported as a projected loss on the original schedule of \$82, 956. When the job was completed in 1998, the actual loss was \$436,063. Brown Schultz' workpapers document that there were significant problems on the job with subcontractor defaults, although it is not evident that they substantiated management's representations by vouching to subcontractor agreements or reviewing subsequent costs. The job was 38% complete and because this showed a loss it should have alerted Brown Schultz that it was necessary to do some additional inquiry and audit testing. This also relates back to my comments made in my original report regarding Brown Schultz' undue reliance placed on management's assertions, their conscious decision not to include job costs in the review of subsequent disbursements and their decision to not test subcontractor costs.

## THE RESTATEMENT OF THE 1998 BROWN SCHULTZ AUDIT REPORT

The same methodology was used as the 1997 approach by utilizing the "actual" or "revised" gross profit percentage from the completed contract schedule and contracts-in-process schedule prepared as of December 31, 1999. The 1998-year resulted in overstating income by \$3,126,508.

The two year cumulative effect on net income was \$3,942,467.

I chose to use the foregoing methodology for the following reasons:

- My contention is that due to lack of audit work, specifically with the testing of subcontractors, accumulated costs to complete and subsequent job costs, Brown Schultz did not have the opportunity to correctly ascertain the profit fade on the individual contracts.
- Brown Schultz should have taken into account the material profit fade from the 1997 jobs in connection with the 1998 audit work. However, the facts are that gross profit

percentages on several jobs were in excess of any historical amounts and well above the amounts originally estimated in the contracts by the contractor (CCI).

The process used to recast the earnings and estimate the misstatement in the 1997 and 1998 audited financial statements was, in my opinion, a conservative approach. The results using the above approach yielded material exceptions. The lack of audit procedures employed by Brown Schultz did not allow them the opportunity to ascertain the misstatements regardless of the amount. Even though I took a conservative approach by using actual results, the resulting differences were significant enough such that they have to relate back to the lack of effective audit procedures employed by Brown Schultz.

### **PCIC RECEIVABLE**

To clarify my position and opinion on the PCIC transaction recorded in the 1998 financial statements in the amount of \$1,162,460, I believe that the amount should not have been recorded and disclosed as additional contract revenue and contract overbillings. In my 1998 recast contracts-in-process schedule I did not include the total contract amount for that specific job. In my opinion, the transaction did not meet the standards to be recorded as contract revenue. In addition, a more useful disclosure would have been to report the transaction as a separate line on the balance sheet of CCI indicating that it was a guarantee by the stockholder.

### PROFESSIONAL STANDARDS ISSUES

My original report noted that the audit work for Brown Schultz for the years 1997 and 1998 did not conform to applicable standards of care of a Certified Public Accountant. For example, Generally Accepted Accounting Standards (GAAS) require "Due professional care is to be exercised in the performance of the audit and the preparation of the report" (source: SAS no.1, AU section 230). Included in this section is the fact that due professional care requires the auditor to exercise professional skepticism. Based on my review of the audit workpapers for the years 1996, 1997 and 1998, Brown Schultz failed to act with sufficient professional skepticism and was not diligent in evaluating the audit evidence. Furthermore, the first standard of fieldwork requires that the work "is adequately planned and properly supervised" (source: SAS no.22, AU section 311). As noted in my earlier report, Brown Schultz's planning documentation was virtually unchanged between 1996 - 1998. Brown Schultz failed to properly address the risk involved in the audit of CCI and, therefore, did not allow the firm to modify or change the audit procedures or approach. In addition, the third standard of fieldwork requires "sufficient competent evidential matter is to be obtained ..." (source: SAS no. 31, AU section 326). As a result of Brown Schultz' limiting the testing of accumulated job costs, subcontractor costs and subsequent

disbursement of job costs, Brown Schultz denied itself the opportunity to obtain all possible evidential matter available to properly perform the audit.

Dated: September 20, 2002

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•				445 445 45			<b>→</b>
		Critical Assumptions:	TOTALS		Job Name		8
	1> Column C, 2> Column E o 3> Gross Prof 4> Gross Prof 5> Gross Prof 5> Gross Prof 5 Started and 6> Job complete	ssumpti		9 0 0 0 0 0 0 0 0	, =		H
	Column C, G & K r Column E calculate Gross Profit %'s ar Gross Profit % use Gross Profit % use started and auditor Job completed in 1998	ons:	411,608	521,254 515,339	Cost Incurred to Date		0
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	ental sci ofit % in I from s mated in Dilents o		5,242,754 6,582,358 54,336,375	17,308,948 10,523,738 10,793,850 4,435,033 1,449,695	Total Estimated Cost		m
	1> Column C, G & K from the supplemental schedules of the audited statements 2> Column E calculated from Gross Profit % in column N. 3> Gross Profit %'s are based on actual from schedule prepared as of 12/31/99 v. 4> Gross Profit % used is the 1997 estimated loss as documented in the workpa 5> Gross Profit % used was based on clients original estimate as documented in 5> started and auditors knowledge of the loss is probably not reasonable. 6> Job completed in 1998		3.56% 6.25% 51.38%		Percent Complete	SCHI	7
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	xceptior The job		\$ 18 \$ 822	00 00 00 00 00	Earnings Recog.	IN PROGRESS - REVISED 97	
	per file	P P	18,674 \$ 822,239 \$		<del>          -</del>	SS - RE	Н
	ob's #439 omed bett	Previously reported	\$ 116,310 \$ 430,282 \$ 28,742,973	\$ 17,394,020 \$ 6,074,629 \$ 3,733,308 \$ 541,113 \$ 453,310	Cost and Earnings	VISED	د
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	explain he incor		599,088 29,168,576	16,899,942 6,337,295 4,349,670 509,198 473,383	Billings To Date		<b>-</b>
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	(429,978) W. 296d in 1998	Net 1,072,281	116,310 - 642,303	494,078	Cost and Earnings Over Billings		
	Column C, G & K from the supplemental schedules of the audited statements.  Column E calculated from Gross Profit % in column N.  Gross Profit %'s are based on actual from schedule prepared as of 12/31/99 with exception of Job's #439 &451 as explained below.  Gross Profit % used is the 1997 estimated loss as documented in the workpapers. The job performed better and the income realized in 1998 & 1999.  In the started and auditors knowledge of the loss is probably not reasonable.		<del>                                      </del>	078		Excess	H
	(385,982)	(425,603) 681,924	16 <b>8,806</b> 1,06 <b>7,906</b>	262,666 616,362	Billings Over Cost and Earnings		≥ 0
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			5,324,819	5,980,177	3,121,650	859,520	3,807,336	6,271,372	4,214,542	1,070,222		Complete	Cost to	Estimated								0
			\$ 27,920,734   \$ 25,324,819   \$ 53,245,553	\$ 6,391,785	\$ 3.237.111	\$ 1,374,859	\$ 4,328,590	6,271,372 \$ 10,440,743	\$ 10.523.764	\$ 16,948,701		Cost	Estimated	Total								m
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		3 1,072,281	5	65	6	5.5	65	S	8		Billings	Over	Earnings	Cost and							-  -	
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390,357		681,924	155,977	•			263,255	262,692	•		Earnings	Cost and	Over	Billings							₹	
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EXHIBIT II

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		_										102	461	460	459	457	456	455	454	450	439	Н	Job#							
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	in revenue recorded by the auditor incorrectly.	Gross Profit % is the 1998 amount based on total estimated cost to date and con	Gross Profit %'s are based on actual from schedule prepared as of 12/31/99 with	2> Column E calculated from Gross Profit % in column N.	G & K from the supplemental schedules of the audited statements						1 3 94,408,807		65	65	-+	ه د	+	9 6	. 69	65	4 \$ 10,667,972	180	Estimated	Total					-	
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			-			346) \$ (3,942,467)	208		051		554		1145%		51,827			919	730	•		GP %				-				2

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				462	461	460	459	457	456	455	454	451	450	439		Job#									
			TOTALS										_	-		Job Name									
			\$ 42,225,606	\$ 458,553	\$ 1,518,251	\$ 2,905,995	\$ 6,026,575	\$ 547,295	\$ 2,715,193	\$ 4,734,492	\$ 4,819,694	\$ 6,659,98	\$ 1,172,766	\$ 10,666,808		Date	Incurred to	Cost							
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EXHIBIT V

COUNSELLORS AT LAW
125 SUMMER STREET
BOSTON, MASSACHUSETTS 02110-1621
TELEPHONE (617) 790-3000
TELECOPIER (617) 790-3300

August 8, 2002

Bruce D. Levin
DIRECT DIAL: (617) 790-3314
e-mail: blevin@bgblaw.com

#### **VIA FACSIMILE**

Kathleen Carson, Esquire Swartz Campbell Detweiler 1601 Market Street Philadelphia, PA 19103-2316

Re: United States Fidelity & Guaranty Company v. Brown Schultz Sheridan & Fritz

Dear Kathy:

I am writing in response to your letters dated August 6 and 7, 2002 in which you demand immediate production of "Mr. DeBruyn's working paper files . . . ." I have reviewed the Case Management Order, the pertinent discovery rules and other documents relating to discovery matters and am unaware of the legal and procedural basis for your demand. It would be appreciated if you could indicate to me where the parties have agreed to such production, such production has been mandated by the Court or such production is otherwise required under the terms and conditions you present. If so – and I note that your letters are practically devoid of references that support the demands you are making – I will give the matter my immediate attention.

Fed. R. Civ. P. 26(a)(2)(B) provides that an expert "report shall contain . . . the data or other information considered by the witness in forming the opinions." The Expert Report of Steve J. DeBruyn, CPA (the "Expert Report") provides a list of the documents, guidelines and standards that Mr. DeBruyn reviewed and relied upon relative to this analysis of the audits performed by Brown Schultz Sheridan & Fritz. Expert Report, p. 2-3. I believe that all of the documents referenced in the Expert Report have previously been produced, are otherwise in your possession or are publicly available accounting guidelines and standards. If so desired, however, I will make additional copies of the documents enumerated in the Expert Report available to you. As all of the documents were timely made available to you, we believe that our client has fully complied with the disclosure requirements of Fed. R. Civ. P. 26.

Kathleen Carson, Esquire August 8, 2002 Page 2

I also note that the Case Management Order dated August 17, 2001 merely provides that each party "shall submit expert reports" to the other no later than the specified dates. I am unaware of any requirement that other documents be produced outside of the normal course of discovery.

My client has also fully complied with your requests for the production of documents. Request No. 1 of your last document requests seeks, in pertinent part, "any and all documents relied upon by you in connection with the preparation of those restated financials." (emphasis supplied). Assuming, arguendo, that "you" refers to experts retained by our client, I note that the Expert Report identifies all documents "reviewed and relied upon" by Mr. DeBruyn and that all such documents listed have been and remain available for your inspection. Simply, the request seeks documents "relied upon by you" and such documents have been identified and produced or made available.

Without wavier of any contention that the material sought in your August 6 and 7, 2002 letters may be privileged or otherwise immune from discovery, the meaning of "working paper files," "workpapers" and "working papers" in your letters is unclear. Such terms have a specific meaning in the context of an audit and, accordingly, it is less than clear exactly what you are seeking. See, e.g., AICPA Professional Standards at AU§339.01. Our client's expert did not perform an audit of CCI Construction Company, Inc. and, accordingly, has not maintained "working papers" relative to an audit it did not perform. Moreover, I am unaware of any requests served by your client for "working papers," "workpapers," or other documents other than those "documents relied upon . . . in connection with the preparation of those related financials."

Because it is unclear exactly what you are seeking, I note that the work product doctrine and/or attorney client privilege may be applicable to your request. However, because our client has fully complied with the scope of discovery, both as to mandatory disclosures and requests propounded by your clients, a detailed examination of the discoverability of what you may be seeking is, at present, unnecessary.

Finally, we have produced as part of the Expert report the restated financial statements which were prepared by Mr. DeBruyn.

My client remains open to the possibility of the parties mutually agreeing to terms and conditions concerning expert discovery matters. However, absent, at minimum, the information I request in the preceding paragraphs, my client is unwilling to either produce documents beyond the scope required of it by the pertinent rules nor can it consent to any extensions of time regarding expert reports. Moreover, because all documents required to be produced pursuant to both Fed. R. Civ. P. 26(a)(2)(B) and discovery requests propounded by your client have already

Kathleen Carson, Esquire August 8, 2002 Page 3

been produced, any motion to compel their production would be frivolous. As such, my client would seek to recover all costs, including reasonable attorneys' fees, incurred in opposing any such motion.

Please feel free to call me if you have any questions or comments.

Very truly yours

Bruce D. Levin

cc:

Peter B. McGlynn, Esquire Mark Holtschneider, Esquire

BDL/mlb #250969 v1/36432/87

COUNSELLORS AT LAW
125 SUMMER STREET
BOSTON, MASSACHUSETTS 02110-1621
TELEPHONE (617) 790-3000
TELECOPIER (617) 790-3300

August 8, 2002

Bruce D. Levin
DIRECT DIAL: (617) 790-3314
e-mail: blevin@bgblaw.com

#### TELECOMMUNICATION TRANSMITTAL

TO:

KATHLEEN CARSON, ESQUIRE

COMPANY:

SWARTZ CAMPBELL DETWEILER

TELECOPIER NUMBER:

(215) 299-4301

FROM:

BRUCE D. LEVIN, ESQ.

ATTORNEY #: 57

TOTAL NUMBER OF PAGES

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PHONE:

(617) 790-3000

**TELECOMMUNICATOR:** 

MLB

CLIENT/MATTER NO:

36432/87

MESSAGE:

Please Note: The information contained in this facsimile message is privileged and confidential, intended only for the use of the individual named above and others who have been specifically authorized to receive such. If the recipient is not the intended recipient, you are hereby notified that dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, or if any problems occur with transmission, please notify us immediately by telephone at (617) 790-3000. Thank you.

#230473 v1/36432/87

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# BERNKOPF, GOODMAN & BASEMAN LLP

COUNSELLORS AT LAW
125 SUMMER STREET
BOSTON, MASSACHUSETTS 02110-1621
TELEPHONE (617) 790-3000
TELECOPIER (617) 790-3200

August 8, 2002

Bruce D. Levin DIRECT DIAL: (617) 790-3314 e-mail: blevin@bgblaw.com

**2**001

## TELECOMMUNICATION TRANSMITTAL

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PHONE:

(617) 790-3000

TELECOMMUNICATOR:

MLB

CLIENT/MATTER NO:

36432/87

MESSAGE:

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

UNITED STATES FIDELITY and GUARANTY COMPANY

Plaintiff

vs.

CIVIL ACTION NO: NO. 1-01-CV-00813

BRUCE BROWN and BROWN, SCHULTZ, SHERIDAN & FRITZ

Defendants

The deposition of DAVID HUSSEY was held on Tuesday, May 28, 2002, commencing at 10:00 A.M., at the Law Offices of The St. Paul Companies, 5801 Smith Avenue, Baltimore, Maryland 21209, before Ronda J. Thomas, Notary Public.

APPEARANCES:

PETER B. MCGLYNN, ESQUIRE On behalf of Plaintiff

JEFFREY B. MCCARRON, ESQUIRE On behalf of Defendants

REPORTED BY: Ronda J. Thomas, RPR

#### JAMES DAILEY

IN THE UNITED STATES DISTRICT COURT
FOR THE MIDDLE DISTRICT OF PENNSYLVANIA
(Harrisburg Division)

UNITED STATES FIDELITY : CIVIL ACTION

and GUARANTY COMPANY

:

-vs- : JUDGE KANE

:

BRUCE BROWN and BROWN :

SCHULTZ SHERIDAN &

FRITZ : NO. 1:01-CV-00913

Oral deposition of JAMES
DAILY, taken at the Law Offices of SWARTZ,
CAMPBELL & DETWEILER, 1601 Market Street,
34th Floor, Philadelphia, Pennsylvania
19103, on Thursday, April 18, 2002,
commencing at or about 10:08 a.m., before
Kristy Kupiec, a Certified Court Reporter
and Commissioner of Deeds.

REPORTING SERVICE ASSOCIATES (RSA)

A Veritext Company

1845 Walnut Street - 15th Floor

Philadelphia, Pennsylvania 19103

(215) 241-1000

#### JAMES DAILY

210 IN THE UNITED STATES DISTRICT COURT 1 FOR THE MIDDLE DISTRICT OF PENNSYLVANIA 2 3 ) DEPOSITION UPON UNITED STATES FIDELITY AND GUARANTY COMPANY 4 ) ORAL EXAMINATION Plaintiff 5 ) OF 6 vs. ) JAMES DAILY 7 BRUCE BROWN AND BROWN SCHULTZ SHERIDAN & FRITZ 8 Defendants 9 10 11 12 TRANSCRIPT OF CONTINUED 13 DEPOSITION, taken by and before MARGIE A. ROMEO, 14 Professional Reporter and Notary Public, at the 15 Law Offices of Swartz, Campbell & Detweiler, 1601 16 Market Street, 34th Floor, Philadelphia, PA on 17 Thursday, June 27, 2002 commencing at 10:20 a.m. 18 19 20 21 22 REPORTING SERVICE ASSOCIATES (RSA) A Veritext Company 23 1845 Walnut Street - 15th Floor Philadelphia, PA 19103 24 (215) 241-1000

### ANTHONY S. PHILLIPS

1	IN THE UNITED STATES DISTRICT COURT
1	FOR THE EASTERN DISTRICT OF PENNSYLVANIA
2	
3	
	NO. 1-01-CV-00813
4	
5	
	UNITED STATES FIDELITY AND ) DEPOSITION UPON
· 6	GUARANTY COMPANY, )
	Plaintiff, ) ORAL EXAMINATION
7.	)
	- vs - ) OF
8	)
ŕ	BRUCE BROWN AND BROWN, ) ANTHONY S.
9	SCHULTZ, SHERIDAN & FRITZ, ) PHILLIPS
ļ. ,	,
10	Defendants. )
11	
12 13	
14	TRANSCRIPT OF DEPOSITION,
15	
16	
17	SWARTZ, CAMPBELL & DETWEILER, 1601 Market
18	Street, 34th Floor, Philadelphia,
19	Pennsylvania, on Wednesday, April 17, 2002,
20	commencing at 10:05 a.m.
21	
22	
	REPORTING SERVICE ASSOCIATES, (RSA)
23	A Veritext Company
	1845 Walnut Street - 15th Floor
24	Philadelphia, Pennsylvania 19102
	(215) 735-2332
1 .	

# 115 W. Mulberry Street • Baltimore, MD 21201 (24 Hrs./7 Days) 410-837-3027 • 800-734-5292

#### VOLUME II

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

UNITED STATES FIDELITY and GUARANTY COMPANY

Plaintiff

vs.

CIVIL ACTION NO: NO. 1-01-CV-00813

BRUCE BROWN and BROWN, SCHULTZ, SHERIDAN & FRITZ

Defendants

The deposition of TONY PHILLIPS was held on Wednesday, May 29, 2002, commencing at 10:20 A.M., at the Law Offices of The St. Paul Companies, 5801 Smith Avenue, Baltimore, Maryland 21209, before Ronda J. Thomas, Notary Public.

#### **APPEARANCES:**

PETER B. MCGLYNN, ESQUIRE On behalf of Plaintiff

JEFFREY B. MCCARRON, ESQUIRE On behalf of Defendants

REPORTED BY: Ronda J. Thomas, RPR

POKE BKOIHERS

eporting & Video Company, Inc.

GORE BROTHERS Reporting & Video Co., Inc. 410-837-3027

Towson Reporting Company 410-828-4148

# IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

U.S. FIDELITY and GUARANTY CO.

-VS-

NO. 1-01-CV-00813

BRUCE BROWN & BROWN, SCHULTZ, SHERIDAN, & FRITZ,

Volume III

DEPOSITION OF: ANTHONY S. PHILLIPS

BEFORE: Michelle S. Parke,

Court Reporter

PLACE: 1631 North Front St.

Harrisburg, Pa

BEGINNING: June 20, 2002

10:10 a.m.

#### APPEARANCES:

BERNKOPF, GOODMAN, & BASEMAN, LLP BY: PETER B. McGLYNN, ESQUIRE 125 Summer Street Boston, Massachusetts 02110-1621

For - Plaintiff

SWARTZ, CAMPBELL, & DETWEILER BY: JEFFREY McCARRON, ESQUIRE 1601 Market Street, 34th floor Philadelphia, Pennsylvania 19103-2337

For - Defendants

Leary Reporting (717) 233-2660

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1	UNITED STATES DISTRICT COURT	
2	FOR THE MIDDLE DISTRICT OF PENNSY.	LVANIA
1	Civil Action No. 1:01-CV-00813	
3	UNITED STATES FIDELITY AND	x :
4	GUARANTY COMPANY,	:
5	Plaintiff,	: :
6	- vs -	: :
	PRICE T PROMN STATES	:
7	BRUCE J. BROWN and BROWN, SHUTLZ, SHERIDAN & FRITZ,	:
8	Defendants.	:
9		x
0		
1	r	
	Deposition Testimony of STEP	HEN SALAZAR
2		*
3	1631 North Front Street	May 22, 2002 10:00 a.m.
4 .	Harrisburg, PA	10:00 a.m.
5	IT IS HEREBY STIPULATED and a	greed that the
'	reading, sealing, and signing of	
6	transcript are waived; IT IS FURTHER STIPULATED and a	agreed that all
7	objections except as to the form of are reserved to the time of trial	
8	are reserved to the time or trial	•
9		
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2		
3	LEARY REPORTING	
4	112 West Main Street, Ste	•
	Mechanicsburg, Pennsylvania	
5	(717) 233-2660 Fax (717)	691-7768
İ		,

#### CERTIFICATE OF SERVICE

I, Peter J. Speaker, Esquire, of the law firm of Thomas, Thomas & Hafer, LLP, attorney for Plainitff, hereby certify that a true and correct copy of the foregoing document was sent to the following counsel of record by placing a copy of same in the United States mail, postage prepaid, at Harrisburg, Pennsylvania addressed as follows:

Kathleen Carson, Esquire Swartz Campbell Detweiler 1601 Market Street Philadelphia, PA 19103-2316

THOMAS, THOMAS & HAFER, LLP

Peter J. Speaker, Esquire I.D. #42834

P. Q. Box 999

305 North Front Street Harrisburg, PA 17108 (717) 255-7644

Dated: ユールー03 222761.1